



Healthcare Professionals

FINANCIAL PARTNERS FOR A HEALTHY PRACTICE

With over 50 years of expertise, SEK provides tailored financial and consulting services to healthcare professionals. We understand the complexities and challenges of the industry, allowing us to deliver strategic solutions designed to meet the specific needs of our clients.

Our advisors specialize in healthcare tax and financial regulations, ensuring you receive the most relevant and up-to-date guidance. We provide tailored reports that offer clear, actionable insights specific to your practice's unique needs. Additionally, our active partnerships with industry associations further strengthen our commitment to delivering top-tier financial solutions for healthcare professionals.

COMPREHENSIVE SERVICES FOR HEALTHCARE PROFESSIONALS

Accounting and Consulting Services

- New practice/new physician Support
- Practice startup assistance
- Cost segregation studies
- Financial modeling for cash flow
- Buy/sell agreements
- Income distribution formulas
- Entity selection and consulting
- Fee schedule development
- Budgeting and capitalization planning
- Employment agreements and non-compete provisions

Ancillary Service Development

- Identification and development of ancillary service opportunities
- Revisions to accounting and reporting for ancillary divisions
- Cost/benefit analysis of ancillary services
- Income distribution strategies for ancillary revenues

Compensation & Benefits

- Design and implementation of incentive compensation programs
- Payroll cost optimization through staff analysis
- Employee benefits program design and administration

Revenue Optimization & Cost Containment

- Practice management and operational support
 - Setup assistance, key recruiting, practice performance reviews, workflow improvements
- Billing and collections analysis
- Financial and statistical benchmarking
- Fee schedule and cost analysis, with industry comparisons

Compliance Consulting & Fraud Prevention

TEAM LEADERS

Kristi Glass CPA
Member of the Firm
📞 301.733.5020
✉️ kglass@sek.com

Steven Lubart CPA
Member of the Firm
📞 717.975.3436
✉️ slubart@sek.com

- Compliance program assistance (including HIPAA)
- Internal control reviews
- Fraud examination services
- Litigation support

Wealth Maximization

- Practice valuation
- Education funding planning
- Retirement planning
- Estate and gift planning

STRENGTHEN YOUR FINANCIAL HEALTH WITH SEK

Strengthen the financial health of your practice with SEK's expert guidance and tailored solutions. Contact us today to learn how we can support your practice's success in the evolving healthcare industry.

Visit www.sek.com for more information or to schedule a consultation today!