



# Business Valuations

## YOU VALUE YOUR BUSINESS. WE DO TOO.

Surveys of small businesses indicate that an owner's retirement is dependent on the selling value of their small business, yet 82% of owners have not had a recent valuation.

You wouldn't go your entire career without checking your 401(k) balance until six months before retirement, right? Understanding the current value of your business is vital for strategic planning, mergers and acquisitions, and change in ownership.

The Business Valuation professionals at SEK have experience in applying proven and accepted valuation methods and techniques, having provided formal valuations for hundreds of businesses of all sizes. We meet all of today's IRS and state level requirements and work with attorneys in litigation matters.

## WHAT WE OFFER BUSINESS VALUATIONS

We tailor our reports and information to each client's situation while adhering to industry-accepted guidelines. Our professionals have performed valuations for many purposes, including:

- Reports and consultations for family business succession planning and tax mitigation planning
- Company valuation reports for state level inheritance tax assessments
- Personal goodwill analysis and opinion
- Partner/shareholder agreement assessments and design during buy out or buy in
- Bank financing reports, including SBA specific lending requirements
- Strategic succession and exit planning for business owners
- Transition services for buy and sell side
- Purchase or sale of a business

## REASONABLE COMPENSATION REPORTS

We offer customized Reasonable Compensation Reports for owners, officers, and executives, which is the ultimate solution for accurately assessing fair pay and ensuring your business is safeguarded.

More info & pricing

## TEAM LEADERS



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*BLOG POST: Know the ins and outs of “reasonable compensation” for a corporate business owner*

### **QUALITY OF EARNINGS REPORTS**

In collaboration with SEK’s audit department, we offer Quality of Earnings reports for larger clients looking to transition or attract private equity.

*BLOG POST: M&A on the way? Consider a QOE report*

### **BUSINESS HEALTH CHECKUP**

Business Health Checkups can help you determine how your business is performing within the industry.

### **HOW OUR CLIENTS BENEFIT**

- **Individualized valuations** to fit each client’s unique situation and goals
- **Build value** for business owners by identifying key areas of improvement and strategic planning
- **Experience** for over 30 years in performing valuations for a variety of industries and sized businesses
- **Industry-accepted methodology** by adhering to the standards of the National Association of Certified Valuation Analysts (NACVA) and the American Institute of CPAs (AICPA)

Video: Valuing Your Business

*Visit [www.sek.com](http://www.sek.com) for more information or to schedule a consultation today!*